



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 ▪ Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

TO: Members of the School Board
Dr. Brennan Asplen III, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #22-0046 FOR TELEPHONE SYSTEM MAINTENANCE AND EQUIPMENT

A bid to provide 'Telephone System Maintenance and Equipment' was received from one vendor on November 30, 2021. The bid from Forerunner Technologies, Inc., was the best bid meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Information Technology Department.

Requested by:
Joseph Binswanger
Daniel Talalaj

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 1/11/2022

Financial Impact:

Not to exceed:
\$300,000.00

Recommended Motion: That the bid of Forerunner Technologies, Inc., for 'Telephone System Maintenance and Equipment' in an amount not to exceed \$300,000.00 be approved as presented.

The School Board of Sarasota County
 Tabulation for Telephone System Maintenance and Equipment – Bid #22-0046

Opened November 30, 2021 @ 3:00 p.m EST

It is the intent of the Information Technology Department of the School Board of Sarasota County (SBSC), Florida to establish an “all or none” firm-fixed price for maintenance and additions of existing and/or future telephone systems, as indicated in the bid specifications.		Forerunner Technologies, Inc. (Negotiated)
PART I - Digital Telephone Switching Systems		Monthly Price (Including Software Assurance)
Item #	Location	
1	Alta Vista Elementary	\$105.00
2	Ashton Elementary	\$105.00
3	Atwater Elementary	\$105.00
4	Bay Haven Elementary	\$105.00
5	Booker High	\$105.00
6	Booker Middle	\$105.00
7	Brentwood Elementary	\$105.00
8	Brookside Middle	\$105.00
9	Central Administration (Landings)	\$105.00
10	Construction/Facility Services	\$105.00
11	Cranberry Elementary	\$105.00
12	Educational Services/Purchasing (Osprey)	\$105.00
13	Emma E.Booker Elementary	\$105.00
14	Englewood Elementary	\$105.00
15	Fruitville Elementary	\$105.00
16	Garden Elementary	\$105.00
17	Glenallen Elementary	\$105.00
18	Gocio Elementary	\$105.00
19	Gulf Gate Elementary	\$105.00
20	Heron Creek Middle	\$105.00
21	Lakeview Elementary	\$105.00
22	Lamarque Elementary	\$105.00
23	Laurel Nokomis Elementary/Middle	\$105.00
24	McIntosh Middle	\$105.00
25	North Port High	\$105.00
26	Oak Park - Pre-K through 12	\$105.00
27	Phillppi Elementary	\$105.00
28	Pine View Elementary/Middle/High	\$105.00
29	Riverview High	\$105.00
30	Sarasota High	\$105.00
31	Sarasota Middle	\$105.00
32	Security/Communications Center	\$105.00
33	Southside Elementary	\$105.00
34	Suncoast Polytechnical High	\$105.00
35	Suncoast Regional Data Center	\$105.00
36	Suncoast Technical College	\$105.00
37	Suncoast Technical College - North Port	\$105.00
38	Tatum Ridge Elementary	\$105.00

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 Tabulation for Telephone System Maintenance and Equipment – Bid #22-0046

Opened November 30, 2021 @ 3:00 p.m EST

PART I - Digital Telephone Switching Systems, continued			
39	Taylor Ranch Elementary		\$105.00
40	TeleCom/Transportation (Osprey)		\$105.00
41	Toledo Blade Elementary		\$105.00
42	Tuttle Elementary		\$105.00
43	Venice Elementary		\$105.00
44	Venice High		\$105.00
45	Venice Middle		\$105.00
46	Wilkinson Elementary		\$105.00
47	Woodland Middle		\$105.00
	Part I Monthly Totals		\$4,935.00
PART II - Voice Mail (Monthly)			
48	NEC UM 8700 voice messaging system		\$1,605.24
	Part I & II Monthly Totals		\$6,540.24
PART III - Labor Rates			
Labor Rates - These rates are to be used for optional equipment/software installations			Hourly Rate
49	Standard working hours (Monday through Friday 7:00 A.M. - 5:00 P.M.); hourly rate, including overhead and profit.		\$90.00
50	Non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate, including overhead and profit.		\$135.00
Technical Support: The Contractor shall provide technical/engineering/service support to the SBSC on a twenty-four (24) hour per day, seven (7) day per week basis. A toll free telephone number for direct manufacturer support shall be provided by the vendor for this service.			Toll free # 855-378-3282
Part IV Sample List of NEC Optional Equipment			
	NEC Part Number	Description	Price
51	GCD-8LCA	8 Port Analog Interface Blade	\$265.25
52	UG50-B	Universal Gateway	\$2,789.44
53	GCD-PRTA	T1/PRI (1.5M) Interface Blade	\$554.11
54	ITY-8LDX-1(BK)	DT820 – 8 Button Display IP DESI less	\$126.10
55	ITZ-24D-3(BK)	24 Button IP Telephone	\$142.46
56	GCD-4COTB	4 Port CO Trunk Interface Blade	\$103.57
57	ITL-6DE-1	IP 6 BUTTON PHONE W/ LCD	\$101.38
58	ITL-12D-1	IP 12 BUTTON PHONE W/ LCD	\$118.43
59	BALANCE OF LINE PERCENTAGE DISCOUNT OFF MSRP		25%
Contact			Ken Dolan
Address			150-M Executive Drive
			Edgewood, NY 11717
Telephone			516-368-6108
Fax			
Federal I.D.			59-2937938
Email			ken.dolan@ftrinc.com
Recorded by: Samantha Clark Witnessed by: Maria Hernandez-Ron			