



**Materials Management**  
Purchasing Department  
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SarasotaCountySchools.net

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## MEMORANDUM

**TO: Members of the School Board**  
**Dr. Brennan Asplen III, Superintendent**  
**Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

**FROM: Tracy Brizendine, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #22-0036 FOR**  
**BASKETBALL/TENNIS/PLAY COURTS RESURFACING WITH LINE**  
**STRIPING AND REPAIRS**

Bids to provide 'Basketball/Tennis/Play Courts Resurfacing with Line Striping and Repairs' were received from four vendors on March 2, 2022. The bids of Sport Surface Pros, LLC and Stewart Tennis & Fencing, Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Facilities Services Department.

**Requested by:**  
Don Hampton

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 3/29/22

**Financial Impact:**  
Not to exceed:  
\$300,000.00

**Recommended Motion:** That the bid of Sport Surface Pros, LLC and Stewart Tennis & Fencing, Inc., for 'Basketball/Tennis/Play Courts Resurfacing with Line Striping and Repairs' in an amount not to exceed \$300,000.00 be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Basketball/Tennis/Play Courts Resurfacing  
with Line Striping and Repairs - Bid #22-0036

Opened March 2, 2022 at 1:00 p.m.

All prices submitted for resurfacing of basketball, tennis, and play courts must include all costs including, but not limited to: mobilization, area preparation, applications, labor, supervision, travel, fuel, and final clean up per square yard. No other charges will be allowed.		Florida Track and Turf	LAWSON COURTS, INC.	<b>Sport Surface Pros, LLC</b>	<b>Stewart Tennis &amp; Fencing, Inc</b>
Application of a four (4) coat system on new asphalt or new concrete surfaces to included patching, crack filling, resurface applications, and fortified color application. Advanced Polymer Technology Corporation - Laykold products, Seal Master products or approved alternate. Price per square yard.					
1	Less than or equal to 800 square yards	\$23.75	\$9.40	<b>\$6.00</b>	<b>\$7.00</b>
2	Over 800 square yards to 3200 square yards	\$17.85	\$9.00	<b>\$6.00</b>	<b>\$6.85</b>
3	Over 3200 square yards	\$15.65	\$8.90	<b>\$6.00</b>	<b>\$6.65</b>
If bidding an alternate, has the manufacturer(s) regularly engaged in the manufacturing of these products for a minimum of five (5) years and does the alternate meet the product specifications? Answer: Yes or No		no	yes		no
Manufacturer:			Sealmaster	<b>APT Laykold</b>	<b>ADVANCED POLYMER</b>
Product Name:			Sportmaster	<b>Color Coat Contentratefor asphalt and ColorFlex for concrete surfaces</b>	<b>LAYKOLD</b>
If bidding an alternate product to that specified, provide written information from the manufacturer that all products are 100% acrylic latex systems (no vinyl or vinyl combination systems) and are free of asbestos fillers. Provide manufacturer's literature, specifications, installation instructions, and maintenance instructions for products other than specified.					
Application of a four (4) coat system on asphalt or concrete surfaces to included patching, crack filling, resurface applications, and fortified color application. Advanced Polymer Technology Corporation - Laykold products, Seal Master products or approved alternate. Price per square yard.					
4	Less than or equal to 800 square yards	\$23.75	\$9.40	<b>\$6.00</b>	<b>\$7.00</b>
5	Over 800 square yards to 3200 square yards	\$17.85	\$9.00	<b>\$6.00</b>	<b>\$6.85</b>
6	Over 3200 square yards	\$15.65	\$8.90	<b>\$6.00</b>	<b>\$6.65</b>
If bidding an alternate, has the manufacturer(s) regularly engaged in the manufacturing of these products for a minimum of five (5) years and does the alternate meet the product specifications? Answer: Yes or No		no			no
Manufacturer:			Sealmaster	<b>APT Laykold</b>	<b>ADVANCED POLYMEYER</b>

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Product Name:			Sportmaster	<b>Color Coat Concentrate and ColorFlex concentrate</b>	<b>LAYKOLD</b>
If bidding an alternate product to that specified, provide written information from the manufacturer that all products are 100% acrylic latex systems (no vinyl or vinyl combination systems) and are free of asbestos fillers. Provide manufacturer's literature, specifications, installation instructions, and maintenance instructions for products other than specified.					
Application of a four (4) coat system and additional specialized surface work as specified on page 18-19 of bid specifications for asphalt or concrete surfaces to include woven fiberglass fabric, patching, crack filling, resurface applications, and fortified color applications. Price per square yard.					
7	Less than or equal to 800 square yards	\$36.05		<b>\$8.00</b>	<b>\$9.00</b>
8	Over 800 square yards to 3200 square yards	\$31.94		<b>\$8.00</b>	<b>\$8.75</b>
9	Over 3200 square yards	\$30.13		<b>\$8.00</b>	<b>\$8.50</b>
If bidding an alternate product to that specified, has the manufacturer(s) regularly engaged in the manufacturing of these products for a minimum of five (5) years and does the alternate meet the product specifications? Answer Yes or No		no			no
Manufacturer:				<b>APT Laykold</b>	<b>THE BREWER COMPANY</b>
Product Name:				<b>Color Coat Concentrate and ColorFlex</b>	<b>FIBERGLASS WOVEN</b>
If bidding an alternate, provide manufacturer's literature, specifications, installation instructions, and maintenance instructions with their bid with detailed information that will demonstrate to the satisfaction of the SBSC that the proposed substitute material is equal in quality to that originally specified.					
Additional price information					
For each additional coat of woven fiberglass fabric					
10	Less than or equal to 800 square yards	\$5.40	\$12.00	<b>\$2.00</b>	<b>\$3.00</b>
11	Over 800 square yards to 3200 square yards	\$5.40	\$11.80	<b>\$2.00</b>	<b>\$3.00</b>
12	Over 3200 square yards	\$5.40	\$11.50	<b>\$2.00</b>	<b>\$3.00</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Basketball/Tennis/Play Courts Resurfacing  
with Line Striping and Repairs - Bid #22-0036

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All prices submitted for resurfacing of basketball, tennis, and play courts must include all costs including, but not limited to: mobilization, area preparation, applications, labor, supervision, travel, fuel, and final clean up per square yard. No other charges will be allowed.		Florida Track and Turf	LAWSON COURTS, INC.	Sport Surface Pros, LLC	Stewart Tennis & Fencing, Inc
One (1) additional coat of acrylic resurface					
13	Less than or equal to 800 square yards	\$5.74	\$2.60	\$1.00	\$1.75
14	Over 800 square yards to 3200 square yards	\$8.35	\$2.50	\$1.00	\$1.75
15	Over 3200 square yards	\$8.03	\$2.35	\$1.00	\$1.75
Application of two (2) coats of acrylic resurface material					
16	Less than or equal to 800 square yards	\$12.35	\$2.60	\$1.00	\$1.75
17	Over 800 square yards to 3200 square yards	\$18.75	\$2.50	\$1.00	\$1.75
18	Over 3200 square yards	\$18.75	\$2.35	\$1.00	\$1.75
Line striping of courts per NFHS or USTA guidelines (2 inch width)					
19	Line striping of basketball court per NFHS guidelines; Per Linear Ft	\$4.06	\$2.70	\$1.00	\$1.25
20	Line striping of tennis court per USTA guidelines; Per Linear Ft	\$3.13	\$2.70	\$1.00	\$1.25
Line striping of running track (6 lanes) per NFHS guidelines (2 inch width)					
21	New construction striping; Per Linear Ft	\$1.41	\$0.65	\$1.10	\$0.95
22	Restriping of existing lanes; Per Linear Ft	\$1.41	\$0.63	\$1.00	\$0.95
Line striping of running track (8 lanes) per NFHS guidelines (2 inch width)					
23	New construction striping; Per Linear Ft	\$1.25	\$0.75	\$1.10	\$1.10
24	Restriping of existing lanes; Per Linear Ft	\$1.25	\$0.70	\$1.00	\$1.10
Miscellaneous line striping					
25	Line striping per linear foot for miscellaneous projects; Per Linear Ft	\$4.00	\$1.80	\$1.00	\$1.50

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REPAIRS - Incidental repairs to courts or equipment as necessary					
LABOR - This category not to be used in conjunction with items specified.					
26	Standard working hours - cost per hour. (Monday through Friday, 7:00 a.m. to 5:00 p.m.).	\$35.00	\$97.00	<b>\$25.00</b>	<b>\$55.00</b>
27	Non-standard working hours - cost per hour. (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday).	\$52.50	\$170.00	<b>\$50.00</b>	<b>\$55.00</b>
PARTS/MATERIALS					
28	Parts/Materials for repair to be billed at net cost. Include a MAXIMUM OF 10% MARK-UP of cost of parts/materials allowed for overhead and profit. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for repair services.  Note: All invoices shall be billed on a cost-plus basis except during a declared disaster (no mark-up permitted).	10%	10%	<b>0%</b>	<b>10%</b>
29	SUBCONTRACT SERVICES - On occasion, it is recognized that subcontracted services may be necessary. This category is to be used only with prior written approval from the Facilities Services representative. SUBCONTRACT SERVICES are to be billed at net cost. Include a MAXIMUM OF 10% MARK-UP allowed for overhead and profit. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services.  Note: All invoices shall be billed on a cost-plus basis except during a declared disaster (no mark-up permitted).	10%		<b>0%</b>	<b>10%</b>

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30	RENTAL OF EQUIPMENT - On occasion, it is recognized that rental of equipment may be necessary. This category is for special rental equipment that is used on occasion, not in the regular course of basketball/tennis/play courts resurfacing, line striping, or repair services and only used with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. Rental shall be billed at net cost. Include a percentage allowed for overhead and profit. Include a MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier shall be submitted with the Contractor's invoice. Note: All invoices shall be billed on a cost-plus basis except during a declared disaster (no mark-up permitted).	10%		0%	10%
Notes					
Contact		William Narozanick	Roger Lawson	Alexandra Webb	Matthew Knopf Sr.
Address		79 N 5th Street Eagle Lake, FL 33839	6224 31st ST. East #2 Bradenton, FL 34203	736 N Western Ave Lake Forest, IL 60045	311 Terra Ceia Rd. Palmetto, FL 34221
Phone		609-410-6151	941-748-3399	940-800-2520	941-746-7718
Fax		609-859-1791	941-748-3393		941-746-7116
Federal I.D.		753265265	65-0625118	81-2488105	20-1500929
Email		<a href="mailto:marynaro@trackandturf.com">marynaro@trackandturf.com</a>	<a href="mailto:INFO@LAWSONCOURTS.COM">INFO@LAWSONCOURTS.COM</a>	<a href="mailto:Alex@sportsurfacepros.com">Alex@sportsurfacepros.com</a>	<a href="mailto:MATT.STEWARTTENNIS@GMAIL.COM">MATT.STEWARTTENNIS@GMAIL.COM</a>
Recorded by: Christina Sanchez		Witnessed by: Connie Troyer			