



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 ▪ Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

TO: Members of the School Board
Dr. Brennan Asplen III, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #22-0363 FOR CLEANING OF ROOFS,
OTHER STRUCTURES & SURFACES**

Bids to provide 'Cleaning of Roofs, Other Structures and Surfaces' were received from six vendors on March 3, 2022. The bid of Santana Pressure Cleaning Services, Inc., was the best low bid meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Don Hampton

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 3/29/22

Financial Impact:
Not to exceed:
\$225,000.00

Recommended Motion: That the bid of Santana Pressure Cleaning Services, Inc., for 'Cleaning of Roofs, Other Structures & Surfaces' in an amount not to exceed \$225,000.00 be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Cleaning of Roofs, Other Structures and Surfaces - Bid #22-0363

Opened March 3, 2022 at 2:00 p.m.

Bidder proposes and agrees to provide all supervision, labor, materials, chemicals, consumables, transportation, fuel, equipment and services as necessary for the proper completion of cleaning various roofs, and other structures and surfaces as required in accordance with the bid documents for the following price:		Awnclean USA Inc	C & L Pressure Washing Services	Emerald Facility Management
Item #	DESCRIPTION	Price	Price	Price
ROOFS				
1	Pressure clean coated metal roofs: Per square foot	\$0.045	\$0.18	\$0.05
2	Pressure clean general roofs: Per square foot	\$0.065	\$0.16	\$0.05
FLAT SURFACES				
3	Pressure clean flat surfaces: i.e., sidewalks, decking, driveways: Per square foot	\$0.065	\$0.12	\$0.04
VERTICAL SURFACES: i.e., concrete, split-face block, brick walls				
4	Pressure clean vertical surfaces up to 15 feet high: Per square foot	\$0.065	\$0.10	\$0.04
5	Pressure clean vertical surfaces over 15 feet high: Per square foot	\$0.065	\$0.14	\$0.04
GENERAL CLEANING OF SURFACES Specialized services (not included elsewhere within the bid) i.e., gymnasiums/cafeterias ceilings, rafters, other surfaces, tile and grout, specialized services, gum removal, stain prevention.				
6	STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	\$28.00	\$225.00	\$95.00
7	NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	\$28.00	\$275.00	\$95.00
PARTS AND MATERIALS/CHEMICALS FOR SPECIALIZED SERVICES				
8	Part and materials/chemicals for specialized services to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP for materials will be allowed. Indicate the percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals. Note: No mark-up during a declared disaster.	7%	10%	0%
RENTAL OF EQUIPMENT - On occasion, it is recognized that special rental equipment may be necessary under extreme circumstances. This category is to be used only with prior written approval from the Facilities Services representative.				
9	Rentals are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of rental equipment will be allowed. Indicate the percentage in the space to the right. No mark-up of sales tax allowed. A copy of the rental invoice must be included with all billings to the SBSC. Note: No mark-up during a declared disaster.	7%	10%	0%

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Item #	DESCRIPTION	Price	Price	Price
ROOFS				
1	Pressure clean coated metal roofs: Per square foot	\$0.55	\$0.18	\$0.06
2	Pressure clean general roofs: Per square foot	\$0.35	\$0.22	\$0.06
FLAT SURFACES				
3	Pressure clean flat surfaces: i.e., sidewalks, decking, driveways: Per square foot	\$0.11	\$0.06	\$0.03
VERTICAL SURFACES: i.e., concrete, split-face block, brick walls				
4	Pressure clean vertical surfaces up to 15 feet high: Per square foot	\$0.12	\$0.12	\$0.03
5	Pressure clean vertical surfaces over 15 feet high: Per square foot	\$0.15	\$0.18	\$0.03
GENERAL CLEANING OF SURFACES Specialized services (not included elsewhere within the bid) i.e., gymnasiums/cafeterias ceilings, rafters, other surfaces, tile and grout, specialized services, gum removal, stain prevention.				
6	STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	\$65.00	\$45.00	\$25.00
7	NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	\$85.00	\$55.00	\$25.00
PARTS AND MATERIALS/CHEMICALS FOR SPECIALIZED SERVICES				
8	Part and materials/chemicals for specialized services to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP for materials will be allowed. Indicate the percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals. Note: No mark-up during a declared disaster.	5%	2%	10%
RENTAL OF EQUIPMENT - On occasion, it is recognized that special rental equipment may be necessary under extreme circumstances. This category is to be used only with prior written approval from the Facilities Services representative.				
9	Rentals are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP of rental equipment will be allowed. Indicate the percentage in the space to the right. No mark-up of sales tax allowed. A copy of the rental invoice must be included with all billings to the SBSC. Note: No mark-up during a declared disaster.	5%	2%	10%

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Item #	DESCRIPTION	Price	Price	Price
SUBCONTRACTED SERVICES On occasion, it is recognized that subcontracted services may be necessary. This category is for services not used in the regular course of the services specified herein, and is to be used only with prior written approval from the Facilities Services representative.				
10	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP will be allowed. Indicate the percentage in the space to the right. No mark-up of sales tax allowed. A copy of the subcontracted services invoice must be included with all billings to the SBSC. Note: No mark-up during a declared disaster.	7%	0%	0%
Notes: List of complete trailer rigs with equipment (3 complete required).		5	3	3
Vendor Notes:				
Contact:		Amy J. Diehl	Lindsey Anglin	Fergus Sheridan
Address:		501 N Newport Ave Tampa, FL 33606	PO Box 1657 Auburndale, FL 33823	3203 118th Ave N St. Petersburg, FL 33716
Telephone:		813-258-9344	863-307-2785	727-580-3421
Fax:				
Federal ID:		59-2989871	47-3338541	47-1295705
Email		amy@awnclean.com	clpressurewashing@yahoo.com	fergus.sheridan@emerald-serv.com

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SUBCONTRACTED SERVICES On occasion, it is recognized that subcontracted services may be necessary. This category is for services not used in the regular course of the services specified herein, and is to be used only with prior written approval from the Facilities Services representative.				
10	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARK-UP will be allowed. Indicate the percentage in the space to the right. No mark-up of sales tax allowed. A copy of the subcontracted services invoice must be included with all billings to the SBSC. Note: No mark-up during a declared disaster.	3%	2%	0%
Notes: List of complete trailer rigs with equipment (3 complete required).		6	2	4
Vendor Notes:		**individual purchase orders will defined by project schedules agreed upon by both parties Bid or contract questions: Cori Roberts, cori@krystalklean.com Project questions: Ryan Lowe, rlowe@krystalklean.com		
Contact:		Lorraine Matarazzo	Chris Rutter	Mario Santana
Address:		PO Box 51289 Jacksonville Beach, Florida 32240	1121 Webster Ave Orlando, FL 32804	8506 N. Dexter Ave. Tampa, FL 33604
Telephone:		904-832-7084 Ryan Lowe	407-353-7100	813-932-2054
Fax:		866-295-9274		813-932-2053
Federal ID:		22-2867084	84-2691495	46-3376737
Email		rlowe@krystalklean.com	chris@kpmfl.com	mario@needpressureclean.com
Recorded: Christina Sanchez Witness: Kayla brewster				