



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 ▪ Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #24-0104 FOR MILK, JUICE, AND YOGURT PRODUCTS

A bid to provide 'Milk, Juice, and Yogurt Products' was received from one vendor on June 13, 2023. The bid of M & B Products, Inc., was the best low bid meeting the advertised specifications. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Food and Nutrition Services Department.

Requested by:
Sara Dan

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 7/25/23

Financial Impact:
Not to exceed:
\$2,500,000.00

Recommended Motion: That the bid of M & B Products, Inc., for 'Milk, Juice, and Yogurt Products' in an amount not to exceed \$2,500,000.00 be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Milk, Juice, and Yogurt Products - Bid #24-0104

Opened June 13, 2023 at 1:00 p.m. EST

The School Board of Sarasota County intends to establish firm fixed prices for fluid milk, juice, and yogurt for a period of one year.		M&B Products Inc.			
Item #	Description	Brand Offered	Manufacturer	Case Quantity	Unit Price (each)
MILK					
1	Milk - White - Whole - 8 oz Carton	Buffy's Cool Cow	M&B Products Inc	56	\$0.2991
2	Milk - White - 1% Low-Fat - 8oz Carton	Buffy's Cool Cow	M&B Products Inc	56	\$0.2676
3	Milk - Chocolate - Fat-Free (Skim) - 8oz Carton	Buffy's Cool Cow	M&B Products Inc	56	\$0.2728
4	Milk - Strawberry - Fat-Free (Skim) - 8oz Carton	Buffy's Cool Cow	M&B Products Inc	56	\$0.2789
5	Milk - White Fat-Free (Skim) - 8oz Carton	Buffy's Cool Cow	M&B Products Inc	56	\$0.2549
6	Milk - White - Lactose Free - 8oz Carton	Buffy's Cool Cow	M&B Products Inc	56	\$0.2850
7	Milk - Strawberry - Lactose Free - 8oz Carton	Buffy's Cool Cow	M&B Products Inc	56	\$0.3039
8	MILK - White - 1% Low-Fat -Half Gallon	Buffy's Cool Cow	M&B Products Inc	6	\$3.5000
9	MILK - Chocolate - 1% Low-Fat - Half Gallon	Buffy's Cool Cow	M&B Products Inc	6	\$3.7500
JUICE					
10	Juice Orange - 4oz Carton	MR J	M&B Products Inc	70	\$0.2191
11	Juice Orange - 6oz Carton	MR J	M&B Products Inc	70	\$0.2808
12	Juice 100% Fruit Blend - 4oz Carton	MR J	M&B Products Inc	70	\$0.1817
13	Juice 100% Fruit Blend - 6oz Carton	MR J	M&B Products Inc	70	\$0.2298
14	Juice Grape - 4oz Carton	MR J	M&B Products Inc	70	\$0.1962
15	Juice Grape - 6oz Carton	MR J	M&B Products Inc	70	\$0.2466
16	Juice Apple - 4oz Carton	MR J	M&B Products Inc	70	\$0.1786
17	Juice Apple - 6oz Carton	MR J	M&B Products Inc	70	\$0.2151
18	Juice -Orange-Pineapple - 4oz Carton	MR J	M&B Products Inc	70	\$0.2006
19	Juice -Orange-Pineapple - 6oz Carton	MR J	M&B Products Inc	70	\$0.2531
20	Juice Tropical Fruit Blend - 4oz Carton	MR J	M&B Products Inc	70	\$0.1850
21	Juice Tropical Fruit Blend - 6oz Carton	MR J	M&B Products Inc	70	\$0.2248
22	Juice 100% Peach - 4oz Carton	MR J	M&B Products Inc	70	\$0.1850
23	Juice 100% Peach - 6oz Carton	MR J	M&B Products Inc	70	\$0.2248
24	Juice Cherry Apple 4oz Carton	MR J	M&B Products Inc	70	\$0.1850
25	Juice Cherry Apple 6oz Carton	MR J	M&B Products Inc	70	\$0.2248
26	Juice Strawberry Kiwi 4oz Carton	MR J	M&B Products Inc	70	\$0.1850
27	Juice Strawberry Kiwi 6oz Carton	MR J	M&B Products Inc	70	\$0.2248
28	Juice Tropical Island 4oz Carton	MR J	M&B Products Inc	70	\$0.1850
29	Juice Tropical Island 6oz Carton	MR J	M&B Products Inc	70	\$0.2248
30	Juice Green Apple 4oz Carton	MR J	M&B Products Inc	70	\$0.1850
31	Juice Green Apple 6oz Carton	MR J	M&B Products Inc	70	\$0.2248

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Item #	Description	Brand Offered	Manufacturer	Case Quantity	Unit Price (each)
YOGURT					
32	Yogurt Peach - 4oz	Buffys American Yogurt	M&B Products Inc	96	\$0.2850
33	Yogurt Strawberry - 4 oz	Buffys American Yogurt	M&B Products Inc	96	\$0.2850
34	Yogurt Vanilla - 4 oz	Buffys American Yogurt	M&B Products Inc	96	\$0.2850
35	Yogurt Fat-Free Vanilla- 64 oz (4lbs)	Buffys American Yogurt	M&B Products Inc	6	\$4.5000
QUESTIONS					
36	Please provide the name of the Dairy Cooperative you use.	Southeast Milk Inc. (SMI)			
37	Do you use recycled corrugated containers for delivery of product?	Yes			
38	Do you use plastic milk crates for delivery of product?	No			
Notes:					
Contact:		Billy Hawkins			
Address:		8601 Harney Rd			
City, State, Zip:		Temple Terrace, Florida 33637			
Phone:		813-230-5689			
Fax:		813-980-6596			
EIN#		59-2827854			
Email:		billy@mbproducts.com			
Recorded by: Randall Ritter		Witnessed by: Frank Berger			