



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 ▪ Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #24-0132 FOR SCOREBOARDS AND
INSTALLATION SERVICES**

Bids to provide ‘Scoreboards and Installation Services’ were received from three vendors on June 27, 2023. The bid of Electro-Mech Scoreboard Co. was the best low bid meeting the advertised specifications based on a sealed scenario. The bid of i2 Visual, Inc. was non-responsive to the requirement of providing bids for scoreboards meeting the Technical/Detailed Specifications as requested in the bid specifications. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budgets allocated to Schools and/or Departments.

Requested by:
Joe Binswanger
Eric Waldron

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 7/25/23

Financial Impact:
Not to exceed:
\$250,000.00

Recommended Motion: That the bid of Electro-Mech Scoreboard Co. for ‘Scoreboards and Installation Services’ in an amount not to exceed \$250,000.00 be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Scoreboards and Installation Services - Bid #24-0132

Opened June 27, 2023 at 1:00 pm EST

Scoreboard pricing shall include the cost of the scoreboard, delivery FOB: Destination delivered to the SBSC location within Sarasota County, training, and related items necessary in accordance with the Technical/Detailed Specifications to provide a completely functional scoreboard. Manufacturer's specification sheets shall be included with the bid submittal on items bid. Failure to submit the manufacturer's specifications will deem the bidder non-responsive to this solicitation.		Daktronics, Inc.				
Item #	Description	Brand / Manufacturer's Name	Model Number	Warranty	Scoreboard Price	Cost for Installation
1	Outdoor - Baseball/Softball Scoreboard: (1) Overall Dimensions - 20 ft. x 6 ft. (2) Weight - 350 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 8 in., 6 in., 4 1/2 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 15 in., 11 in. (7) Indicator Size - 15 in. (8) Digit Colors - Amber or Red (9) Electrical - 3.5 Amps, 120 VAC -Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Daktronics, Inc.	BA-2030	Five Year Warranty - Parts Coverage	\$14,221.00	\$34,310.00
2	Outdoor - Baseball/Softball Scoreboard: (1) Overall Dimensions - 26 ft. x 9 ft. (2) Weight - 800 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 12 in., 10 in., 6 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 18 in., 15 in. (7) Indicator Size - 15 in. (8) Digit Colors - Amber or Red (9) Electrical - 5.3 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Daktronics, Inc.	BA-2125	Five Year Warranty - Parts Coverage	\$19,201.00	\$38,700.00
3	Outdoor - Football Scoreboard: (1) Overall Dimensions - 26 ft. x 10 ft. (2) Weight - 750 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 12 in., 13 in., 9 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 30 in., 24 in., 18 in. (7) Indicator Size - 10 in. (8) Digit Colors - Amber or Red (9) Electrical - 2.9 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Daktronics, Inc.	FB-2021	Five Year Warranty - Parts Coverage	\$17,140.00	\$41,050.00
4	Outdoor - Soccer/Lacrosse Scoreboard: (1) Overall Dimensions - 16 ft. x 5 ft. (2) Weight - 265 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 8 in., 6 1/2 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 18 in., 15 in. (7) Indicator Size - n/a (8) Digit Colors - Amber or Red (9) Electrical - 2.2 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Daktronics, Inc.	SO-2008	Five Year Warranty - Parts Coverage	\$11,200.00	\$30,200.00
5	Indoor - Basketball/Volleyball/Wrestling Scoreboard: (1) Overall Dimensions - 9 ft. x 5 ft. (2) Weight - 133 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 5 in., 4 in., 3 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 12 in., 9 in. (7) Indicator Size - 3 in. (8) Digit Colors - Amber, Red, and Green (9) Electrical - 1.5 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Daktronics, Inc.	BB-2103	Five Year Warranty - Parts Coverage	\$6,825.00	\$7,730.00

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Item #	Description	Brand / Manufacturer's Name	Model Number	Warranty	Scoreboard Price	Cost for Installation
1	Outdoor - Baseball/Softball Scoreboard: (1) Overall Dimensions - 20 ft. x 6 ft. (2) Weight - 350 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 8 in., 6 in., 4 1/2 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 15 in., 11 in. (7) Indicator Size - 15 in. (8) Digit Colors - Amber or Red (9) Electrical - 3.5 Amps, 120 VAC -Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Electro-Mech	LX1740	5-Year Limited Warranty	\$19,900.00	\$25,600.00
2	Outdoor - Baseball/Softball Scoreboard: (1) Overall Dimensions - 26 ft. x 9 ft. (2) Weight - 800 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 12 in., 10 in., 6 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 18 in., 15 in. (7) Indicator Size - 15 in. (8) Digit Colors - Amber or Red (9) Electrical - 5.3 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Electro-Mech	LX1750	5-Year Limited Warranty	\$23,060.00	\$25,800.00
3	Outdoor - Football Scoreboard: (1) Overall Dimensions - 26 ft. x 10 ft. (2) Weight - 750 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 12 in., 13 in., 9 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 30 in., 24 in., 18 in. (7) Indicator Size - 10 in. (8) Digit Colors - Amber or Red (9) Electrical - 2.9 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Electro-Mech	LX3690	5-Year Limited Warranty	\$21,300.00	\$28,000.00
4	Outdoor - Soccer/Lacrosse Scoreboard: (1) Overall Dimensions - 16 ft. x 5 ft. (2) Weight - 265 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 8 in., 6 1/2 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 18 in., 15 in. (7) Indicator Size - n/a (8) Digit Colors - Amber or Red (9) Electrical - 2.2 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Electro-Mech	LX6430	5-Year Limited Warranty	\$14,380.00	\$21,400.00
5	Indoor - Basketball/Volleyball/Wrestling Scoreboard: (1) Overall Dimensions - 9 ft. x 5 ft. (2) Weight - 133 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 5 in., 4 in., 3 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 12 in., 9 in. (7) Indicator Size - 3 in. (8) Digit Colors - Amber, Red, and Green (9) Electrical - 1.5 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Electro-Mech	LX2655	5-Year Limited Warranty	\$7,790.00	\$2,500.00

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Item #	Description	Brand / Manufacturer's Name	Model Number	Warranty	Scoreboard Price	Cost for Installation
1	Outdoor - Baseball/Softball Scoreboard: (1) Overall Dimensions - 20 ft. x 6 ft. (2) Weight - 350 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 8 in., 6 in., 4 1/2 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 15 in., 11 in. (7) Indicator Size - 15 in. (8) Digit Colors - Amber or Red (9) Electrical - 3.5 Amps, 120 VAC -Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Fair-Play	BA-1909-2	5 year, parts and onsite labor	\$10,220.00	\$17,417.00
2	Outdoor - Baseball/Softball Scoreboard: (1) Overall Dimensions - 26 ft. x 9 ft. (2) Weight - 800 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 12 in., 10 in., 6 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 18 in., 15 in. (7) Indicator Size - 15 in. (8) Digit Colors - Amber or Red (9) Electrical - 5.3 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Fair-Play	BA-7126PC- 2	5 year, parts and onsite labor	\$16,110.00	\$29,600.00
3	Outdoor - Football Scoreboard: (1) Overall Dimensions - 26 ft. x 10 ft. (2) Weight - 750 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 12 in., 13 in., 9 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 30 in., 24 in., 18 in. (7) Indicator Size - 10 in. (8) Digit Colors - Amber or Red (9) Electrical - 2.9 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Fair-Play	FB-8126-2	5 year, parts and onsite labor	\$15,760.00	\$34,800.00
4	Outdoor - Soccer/Lacrosse Scoreboard: (1) Overall Dimensions - 16 ft. x 5 ft. (2) Weight - 265 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 8 in., 6 1/2 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 18 in., 15 in. (7) Indicator Size - n/a (8) Digit Colors - Amber or Red (9) Electrical - 2.2 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Fair-Play	SC-8114-2	5 year, parts and onsite labor	\$7,225.00	\$11,250.00
5	Indoor - Basketball/Volleyball/Wrestling Scoreboard: (1) Overall Dimensions - 9 ft. x 5 ft. (2) Weight - 133 lbs. (3) Cabinet Material - Aluminum (4) Caption Height - 5 in., 4 in., 3 in. (5) Accent Material - 2.4 mil cast vinyl (6) Digit Height - 12 in., 9 in. (7) Indicator Size - 3 in. (8) Digit Colors - Amber, Red, and Green (9) Electrical - 1.5 Amps, 120 VAC Including all but not limited to the equipment and features listed in the Technical/Detailed Specifications starting on Page 13.	Fair-Play	BB-1610-4	5 year, parts and onsite labor	\$6,195.00	\$3,200.00

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Provide a balance of Line discount off MSRP for scoreboards and accessories not specified in Items #1 through #5 of the Bid Table.		
6	Brand/Manufacturer's Name	
	Percentage Discount	
	Comment	Items listed in Bid Table already include Daktronics, Inc. discount. Any necessary equipment and accessories are included in the price. Optional items are listed at the end of each quote section (discount also included).
7	Brand/Manufacturer's Name	
	Percentage Discount	
	Comment	Items listed in Bid Table already include Daktronics, Inc. discount. Any necessary equipment and accessories are included in the price. Optional items are listed at the end of each quote section (discount also included).
8	Brand/Manufacturer's Name	
	Percentage Discount	
	Comment	Items listed in Bid Table already include Daktronics, Inc. discount. Any necessary equipment and accessories are included in the price. Optional items are listed at the end of each quote section (discount also included).
9	Brand/Manufacturer's Name	
	Percentage Discount	
	Comment	Items listed in Bid Table already include Daktronics, Inc. discount. Any necessary equipment and accessories are included in the price. Optional items are listed at the end of each quote section (discount also included).
Additional Bid Items		
10	Hourly Rate for removal and disposal of existing scoreboard (shall include labor, supervision, materials, equipment, tools, fuel costs, trip charges, mileage, vehicle charges, and travel times).	\$115.00
	Comment	Rate shown is labor and hand tools only. Does not include machines (lifts, cranes, etc.) as the required equipment/machines to install will vary depending on install scope and scoreboards/accessories chosen.
11	Fee for engineering drawings, where needed for permitting.	700\$ - \$1500
	Comment	Dependent on complexity of scope/project. Value shown is for certified/stamped drawings only.

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Provide a balance of Line discount off MSRP for scoreboards and accessories not specified in Items #1 through #5 of the Bid Table.		
6	Brand/Manufacturer's Name	Electro Mech
	Percentage Discount	10.00%
	Comment	
7	Brand/Manufacturer's Name	Electro Mech
	Percentage Discount	10.00%
	Comment	
8	Brand/Manufacturer's Name	Electro Mech
	Percentage Discount	10.00%
	Comment	
9	Brand/Manufacturer's Name	Electro Mech
	Percentage Discount	10.00%
	Comment	
Additional Bid Items		
10	Hourly Rate for removal and disposal of existing scoreboard (shall include labor, supervision, materials, equipment, tools, fuel costs, trip charges, mileage, vehicle charges, and travel times).	NA
	Comment	We have included this cost in our installation bid. Each job is unique with different material and equipment needs so we cannot put an hourly \$\$\$ amount that would apply to every job.
11	Fee for engineering drawings, where needed for permitting.	\$900.00
	Comment	

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Provide a balance of Line discount off MSRP for scoreboards and accessories not specified in Items #1 through #5 of the Bid Table.		
6	Brand/Manufacturer's Name	Fair-Play
	Percentage Discount	10.00%
	Comment	
7	Brand/Manufacturer's Name	Daktronics
	Percentage Discount	5.00%
	Comment	
8	Brand/Manufacturer's Name	Watchfire Spectrum
	Percentage Discount	5.00%
	Comment	
9	Brand/Manufacturer's Name	AD System
	Percentage Discount	10.00%
	Comment	
Additional Bid Items		
10	Hourly Rate for removal and disposal of existing scoreboard (shall include labor, supervision, materials, equipment, tools, fuel costs, trip charges, mileage, vehicle charges, and travel times).	\$215.00
	Comment	Includes two men and crane truck
11	Fee for engineering drawings, where needed for permitting.	\$350.00
	Comment	

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12	Do you use current company staff for installation of scoreboards?	No
13a	Does your company use subcontractors for installation of scoreboards or for other reasons?	Yes
13b	If 13a = yes, please clarify	Daktronics outsources all installation work for all our products to subcontractors. We do not self-perform installs with direct employees.
14	Number of days for delivery or completion after receipt of purchase order.	15 - 17 Weeks
	Comment	Dependent on products purchased and back log.
LABOR FOR SERVICE & MAINTENANCE (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code) Enter the hourly rate per worker.		
15	Hourly rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	\$135.00
	Comment	This will include travel site. This will not include a lift, if a lift is needed.
16	Hourly rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$202.50
	Comment	Non-standard Saturday and Sunday service hours are generally quoted for time and a half our usual \$135
SUBCONTRACTED SERVICES (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
17	Subcontracted services are to be billed at net cost plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices will clearly show the description of the subcontracted service, cost, and percent mark-up cost. A copy of the Subcontractor's invoice will be included with the Contractor's invoice	10%
	Comment	Daktronics, Inc. makes best effort to use our own employees for Service concerns and generally does not provide a markup for these Services. In the event that we would need to subcontract these services out, we will honor the 10% markup maximum.

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12	Do you use current company staff for installation of scoreboards?	No
13a	Does your company use subcontractors for installation of scoreboards or for other reasons?	Yes
13b	If 13a = yes, please clarify	Larson Enterprises is our subcontractor for installation and service
14	Number of days for delivery or completion after receipt of purchase order.	84
	Comment	Our lead times vary throughout the year, but we would like a 12 week lead time for manufacturing and the completion of the installation when possible.
LABOR FOR SERVICE & MAINTENANCE (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code) Enter the hourly rate per worker.		
15	Hourly rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	\$130.00
	Comment	
16	Hourly rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$195.00
	Comment	
SUBCONTRACTED SERVICES (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
17	Subcontracted services are to be billed at net cost plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices will clearly show the description of the subcontracted service, cost, and percent mark-up cost. A copy of the Subcontractor's invoice will be included with the Contractor's invoice	10%
	Comment	

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12	Do you use current company staff for installation of scoreboards?	Yes
13a	Does your company use subcontractors for installation of scoreboards or for other reasons?	No
13b	If 13a = yes, please clarify	
14	Number of days for delivery or completion after receipt of purchase order.	60 Days
	Comment	
LABOR FOR SERVICE & MAINTENANCE (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code) Enter the hourly rate per worker.		
15	Hourly rate for standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday from 7:00 A.M. to 5:00 P.M.).	\$120.00
	Comment	Includes on man and bucket truck
16	Hourly rate for non-standard working hours for service and maintenance, exclusive of warranty. (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday).	\$165.00
	Comment	Includes one man and bucket truck
SUBCONTRACTED SERVICES (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
17	Subcontracted services are to be billed at net cost plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices will clearly show the description of the subcontracted service, cost, and percent mark-up cost. A copy of the Subcontractor's invoice will be included with the Contractor's invoice	10%
	Comment	

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PARTS AND MATERIALS (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
18	<p>The cost of parts and materials shall be based on the Contractor's wholesale price from the supply house plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices shall clearly show the manufacturers' part number, description, supply house cost and percent mark-up cost. A copy of the supply house invoice shall be submitted with the Contractor's invoice.</p>	10%
	Comment	Daktronics, Inc. does not mark up prices for replacement parts and materials.
RENTAL EQUIPMENT (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
19	<p>The cost of special rental equipment will be allowed based on the Contractor's cost from the rental facility plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices shall clearly show the description of rental equipment used, number of hours or days of active use, cost, and percent mark-up cost. A copy of the rental equipment invoice shall be submitted with the Contractor's invoice.</p>	10%
Contact		Jessica Powers
Address		201 Daktronics Drive
City/State/Zip		Brookings, SD 57006
Phone		605-692-0200
Fax		605-697-4746
Federal ID		46-0306862
Email		jessica.powers@daktronics.com

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PARTS AND MATERIALS (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
18	<p>The cost of parts and materials shall be based on the Contractor's wholesale price from the supply house plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices shall clearly show the manufacturers' part number, description, supply house cost and percent mark-up cost. A copy of the supply house invoice shall be submitted with the Contractor's invoice.</p> <p align="center">Comment</p>	10%
RENTAL EQUIPMENT (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
19	<p>The cost of special rental equipment will be allowed based on the Contractor's cost from the rental facility plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices shall clearly show the description of rental equipment used, number of hours or days of active use, cost, and percent mark-up cost. A copy of the rental equipment invoice shall be submitted with the Contractor's invoice.</p>	10%
Contact		Allen McMichael
Address		P.O. Box 102
City/State/Zip		Wrightsville, Georgia 31096
Phone		478-864-3366
Fax		478-864-0212
Federal ID		58-1898435
Email		allen@electro-mech.com

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Tabulation for Scoreboards and Installation Services - Bid #24-0132

Opened June 27, 2023 at 1:00 pm EST

Scoreboard pricing shall include the cost of the scoreboard, delivery FOB: Destination delivered to the SBSC location within Sarasota County, training, and related items necessary in accordance with the Technical/Detailed Specifications to provide a completely functional scoreboard. Manufacturer's specification sheets shall be included with the bid submittal on items bid. Failure to submit the manufacturer's specifications will deem the bidder non-responsive to this solicitation.		i2 Visual, Inc.
PARTS AND MATERIALS (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
18	<p>The cost of parts and materials shall be based on the Contractor's wholesale price from the supply house plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices shall clearly show the manufacturers' part number, description, supply house cost and percent mark-up cost. A copy of the supply house invoice shall be submitted with the Contractor's invoice.</p> <p>Comment</p>	10%
RENTAL EQUIPMENT (for non-warranty repairs above and beyond initial scoreboard installation or for replacement of structure that supports the scoreboard when required to meet code).		
19	<p>The cost of special rental equipment will be allowed based on the Contractor's cost from the rental facility plus A MAXIMUM OF 10% MARKUP. Indicate this percentage in the space to the right. A mark-up on sales tax will not be allowed. The Contractor's invoices shall clearly show the description of rental equipment used, number of hours or days of active use, cost, and percent mark-up cost. A copy of the rental equipment invoice shall be submitted with the Contractor's invoice.</p>	10%
Contact		John Hose
Address		1606 Benchmark Ave.
City/State/Zip		Fort Myers, Florida 33905
Phone		239-687-3223
Fax		N/A
Federal ID		27-5113425
Email		john.hose@i2visual.com
		Recorded by: David Deller Witnessed by: Frank Berger

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

Scoreboards and Installation Services - Bid #24-0132

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Item #	Vendor	Justification
All	i2 Visual, Inc.	Awarded to Electro-Mech Scoreboard Co. as the overall lowest responsible and responsive bidder. i2 Visual, Inc. non-responsive to the requirement of providing bids for scoreboards meeting the Technical/Detailed Specifications as requested in the bid specifications.