



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 ▪ Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #24-0023 FOR ATHLETIC CLOTHING & EQUIPMENT

DESCRIPTION: On August 29, 2023, Procurement in conjunction with schools and departments issued a bid for Athletic Clothing & Equipment. Bids to provide ‘Athletic Clothing & Equipment’ were received from 13 vendors on September 19, 2023. The bids of Baker’s Sports, Inc., BSN Sports, LLC, Coastal Enterprises, Gopher Sport, Jostens, Inc. dba Neff, MFAC, LLC, Playlearn USA, Inc., Pyramid School Products, S+S Worldwide, and Southern Park and Play Systems dba Southern Park and Play, LLC were the best bids meeting the advertised specifications. Reasons for not selecting the apparent low bid were included with the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods.

GAP ANALYSIS: The athletic clothing and equipment bid fills a need for schools to have the ability to purchase discounted athletic clothing and equipment that is required for student participation.

PREVIOUS OUTCOMES: The athletic clothing and equipment bid has been in place since 2008 to provide schools the ability to purchase discounted athletic clothing and equipment that is needed for student participation.

EXPECTED OUTCOMES: Schools will be able to purchase athletic clothing and equipment at the best available discounts and pricing.

STRATEGIC PLAN GOAL:

CONTACT: James Slaton james.slaton@sarasotacountyschools.net
Dr. Megan Green megan.green@sarasotacountyschools.net

FINANCIAL IMPACT: \$500,000.00

The funds for these purchases are contained in the budgets of the schools and departments.

RECOMMENDED MOTION: That the bids of Baker’s Sports, Inc., BSN Sports, LLC, Coastal Enterprises, Gopher Sport, Jostens, Inc. dba Neff, MFAC, LLC, Playlearn USA, Inc., Pyramid

School Products, S+S Worldwide, and Southern Park and Play Systems dba Southern Park and Play, LLC for 'Athletic Clothing & Equipment' in an amount not to exceed \$500,000.00 be approved as presented.

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes".
Posting Date: 10/10/23

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation of Athletic Clothing & Equipment - Bid #24-0023

Opened September 19, 2023 at 1:00 p.m. EST

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		Baker's Sports Inc.			BSN Sports, LLC			Coastal Enterprises		
#1	Manufacturer	% Discount from MSRP			% Discount from MSRP			% Discount from MSRP		
		Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets
1-1	AAE									
1-2	ADAMS									
1-3	ADIDAS	40%	40%	40%						
1-4	ALL STAR	20%	20%	20%	20%	15%				
1-5	ASICS		25%	20%		20%	25%			
1-6	ATEC				20%					
1-7	ATHLETIC SPECIALTIES									
1-8	AUGUSTA		25%	25%		20%	20%		10%	10%
1-9	BADEN SPORTS				15%					
1-10	BRUTE WRESTLING		15%	15%		20%	25%			
1-11	CHAMPION		20%			30%	20%		10%	
1-12	CLIFF KEEN		15%			25%	25%			
1-13	COBBLESTONES									
1-14	CRAMER				10%	10%				
1-15	DIAMOND SPORTS				10%					
1-16	DON ALLESON		25%	25%		20%	25%		10%	
1-17	DUDLEY SPORTS				15%					
1-18	DYNAMIC		20%	20%						
1-19	EASTON				10%					
1-20	FIRST PLACE									
1-21	GEAR 2000				20%					
1-22	GILL	10%			20%					
1-23	GILMAN				5%					
1-24	HOLLOWAY		25%	25%		20%	30%		10%	
1-25	JUGS				10%					
1-26	KWIK GOAL				10%					
1-27	MAJESTIC ATHLETIC						25%			

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#1	Manufacturer	% Discount from MSRP			% Discount from MSRP			% Discount from MSRP		
		Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets
1-1	AAE									
1-2	ADAMS									
1-3	ADIDAS									
1-4	ALL STAR									
1-5	ASICS									
1-6	ATEC									
1-7	ATHLETIC SPECIALTIES									
1-8	AUGUSTA									
1-9	BADEN SPORTS									
1-10	BRUTE WRESTLING									
1-11	CHAMPION					40%				
1-12	CLIFF KEEN									
1-13	COBBLESTONES									
1-14	CRAMER	11%								
1-15	DIAMOND SPORTS	11%								
1-16	DON ALLESON									
1-17	DUDLEY SPORTS	11%								
1-18	DYNAMIC									
1-19	EASTON	11%								
1-20	FIRST PLACE									
1-21	GEAR 2000									
1-22	GILL									
1-23	GILMAN									
1-24	HOLLOWAY									
1-25	JUGS	11%								
1-26	KWIK GOAL	11%								
1-27	MAJESTIC ATHLETIC									

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The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		MFAC, LLC			Playlearn USA, Inc.			Pyramid School Products		
#1	Manufacturer	% Discount from MSRP			% Discount from MSRP			% Discount from MSRP		
		Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets
1-1	AAE									
1-2	ADAMS									
1-3	ADIDAS									
1-4	ALL STAR							10%	10%	5%
1-5	ASICS									
1-6	ATEC							10%		
1-7	ATHLETIC SPECIALTIES									
1-8	AUGUSTA								10%	5%
1-9	BADEN SPORTS							10%		
1-10	BRUTE WRESTLING								10%	5%
1-11	CHAMPION									
1-12	CLIFF KEEN								10%	5%
1-13	COBBLESTONES									
1-14	CRAMER									
1-15	DIAMOND SPORTS									
1-16	DON ALLESON									
1-17	DUDLEY SPORTS							10%		
1-18	DYNAMIC									
1-19	EASTON							10%		
1-20	FIRST PLACE	10%								
1-21	GEAR 2000									
1-22	GILL	10%								
1-23	GILMAN									
1-24	HOLLOWAY									
1-25	JUGS							10%		
1-26	KWIK GOAL							10%		
1-27	MAJESTIC ATHLETIC									

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The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.										
		S+S Worldwide			Southern Park and Play Systems dba Southern Park and Play, LLC			Varsity Spirit Fashions & Supplies LLC		
#1	Manufacturer	% Discount from MSRP			% Discount from MSRP			% Discount from MSRP		
		Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets	Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets
1-1	AAE				5%					
1-2	ADAMS				10%					
1-3	ADIDAS				5%	5%	5%			
1-4	ALL STAR				20%	15%	5%			
1-5	ASICS					5%	5%			
1-6	ATEC				20%					
1-7	ATHLETIC SPECIALTIES				5%					
1-8	AUGUSTA					5%	5%			
1-9	BADEN SPORTS				16%					
1-10	BRUTE WRESTLING					5%	5%			
1-11	CHAMPION					5%	5%			
1-12	CLIFF KEEN					5%	5%			
1-13	COBBLESTONES					5%	5%			
1-14	CRAMER				20%	5%	5%			
1-15	DIAMOND SPORTS				18%					
1-16	DON ALLESON					5%	5%			
1-17	DUDLEY SPORTS				18%					
1-18	DYNAMIC					5%	5%			
1-19	EASTON				18%					
1-20	FIRST PLACE				5%					
1-21	GEAR 2000				20%					
1-22	GILL				15%					
1-23	GILMAN				5%					
1-24	HOLLOWAY					5%	5%			
1-25	JUGS				10%					
1-26	KWIK GOAL				20%					
1-27	MAJESTIC ATHLETIC					5%	5%			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		WYNNPRO, LLC		
#1	Manufacturer	% Discount from MSRP		
		Stock Equipment	Stock Clothing and Helmets	Customized Clothing and Helmets
1-1	AAE			
1-2	ADAMS			
1-3	ADIDAS			
1-4	ALL STAR			
1-5	ASICS			
1-6	ATEC			
1-7	ATHLETIC SPECIALTIES			
1-8	AUGUSTA			
1-9	BADEN SPORTS			
1-10	BRUTE WRESTLING			
1-11	CHAMPION			
1-12	CLIFF KEEN			
1-13	COBBLESTONES			
1-14	CRAMER			
1-15	DIAMOND SPORTS			
1-16	DON ALLESON			
1-17	DUDLEY SPORTS			
1-18	DYNAMIC			
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1-20	FIRST PLACE			
1-21	GEAR 2000			
1-22	GILL			
1-23	GILMAN			
1-24	HOLLOWAY			
1-25	JUGS			
1-26	KWIK GOAL			
1-27	MAJESTIC ATHLETIC			

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1-28	MATMAN WRESTLING		20%	20%		20%	10%			
1-29	MIKASA									
1-30	NEW ERA					15%				
1-31	NIKE		40%	30%		30%	30%			
1-32	PORT-A-PIT				15%					
1-33	PRO DOWN				15%					
1-34	PROMAXIMA									
1-35	RAWLINGS	25%	25%	20%	25%	35%	25%			
1-36	RICHARDSON		20%	20%		20%	20%		10%	
1-37	RIDDELL									
1-38	RIDDELL - HELMETS									
1-39	ROGERS ATHLETICS				5%					
1-40	RUSSELL	25%	25%	25%	25%	25%	25%			
1-41	SCHUTT	20%			10%	10%	10%			
1-42	SCHUTT - HELMETS		20%	20%						
1-43	SOFFE					15%	15%		10%	
1-44	SPAULDING				10%					
1-45	SPEEDLINE					25%	25%			
1-46	SPORT-TEK		25%			25%	25%		10%	
1-47	TACHIKARA				10%					
1-48	TONIX					20%	20%		10%	
1-49	UCS									
1-50	UHL SPORT									
1-51	UNDER ARMOUR		40%	40%		30%	30%			
1-52	UNIVERSAL									
1-53	VARSITY SPIRIT									
1-54	VS ATHLETICS									
1-55	WILSON	20%	20%	20%	25%	25%	25%			
1-56	WORTH									

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1-29	MIKASA	11%								
1-30	NEW ERA									
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1-32	PORT-A-PIT									
1-33	PRO DOWN									
1-34	PROMAXIMA									
1-35	RAWLINGS	11%								
1-36	RICHARDSON									
1-37	RIDDELL									
1-38	RIDDELL - HELMETS									
1-39	ROGERS ATHLETICS									
1-40	RUSSELL				40%	40%				
1-41	SCHUTT	11%								
1-42	SCHUTT - HELMETS									
1-43	SOFFE									
1-44	SPAULDING	11%								
1-45	SPEEDLINE									
1-46	SPORT-TEK				40%	40%				
1-47	TACHIKARA	11%								
1-48	TONIX									
1-49	UCS	11%								
1-50	UHL SPORT									
1-51	UNDER ARMOUR									
1-52	UNIVERSAL									
1-53	VARSITY SPIRIT									
1-54	VS ATHLETICS									
1-55	WILSON	11%								
1-56	WORTH									

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1-28	MATMAN WRESTLING							10%	5%	
1-29	MIKASA							10%		
1-30	NEW ERA									
1-31	NIKE									
1-32	PORT-A-PIT									
1-33	PRO DOWN									
1-34	PROMAXIMA									
1-35	RAWLINGS							10%	10%	5%
1-36	RICHARDSON									
1-37	RIDDELL									
1-38	RIDDELL - HELMETS									
1-39	ROGERS ATHLETICS									
1-40	RUSSELL									
1-41	SCHUTT									
1-42	SCHUTT - HELMETS									
1-43	SOFFE									
1-44	SPAULDING							10%		
1-45	SPEEDLINE									
1-46	SPORT-TEK									
1-47	TACHIKARA							10%		
1-48	TONIX									
1-49	UCS									
1-50	UHL SPORT									
1-51	UNDER ARMOUR									
1-52	UNIVERSAL									
1-53	VARSITY SPIRIT									
1-54	VS ATHLETICS									
1-55	WILSON							10%	10%	5%
1-56	WORTH							10%	10%	5%

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1-28	MATMAN WRESTLING					5%	5%			
1-29	MIKASA				20%					
1-30	NEW ERA					5%	5%			
1-31	NIKE					5%	5%			
1-32	PORT-A-PIT				18%					
1-33	PRO DOWN				16%					
1-34	PROMAXIMA				5%					
1-35	RAWLINGS				21%	5%	5%			
1-36	RICHARDSON					5%	5%			
1-37	RIDDELL				5%	5%	5%			
1-38	RIDDELL - HELMETS					3%	3%			
1-39	ROGERS ATHLETICS				5%					
1-40	RUSSELL				11%	5%	5%			
1-41	SCHUTT				5%	5%	5%			
1-42	SCHUTT - HELMETS					2%	3%			
1-43	SOFFE					5%	5%			
1-44	SPALDING				15%					
1-45	SPEEDLINE					5%	5%			
1-46	SPORT-TEK					5%	5%			
1-47	TACHIKARA				11%					
1-48	TONIX					5%	5%			
1-49	UCS				5%					
1-50	UHL SPORT				5%					
1-51	UNDER ARMOUR					5%	5%			
1-52	UNIVERSAL					5%	5%			
1-53	VARSITY SPIRIT					5%	5%			10%
1-54	VS ATHLETICS				5%	5%	5%		Withdrawn	
1-55	WILSON				3%	3%	5%			
1-56	WORTH				10%	5%	5%			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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1-28	MATMAN WRESTLING			
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1-31	NIKE			
1-32	PORT-A-PIT			
1-33	PRO DOWN			
1-34	PROMAXIMA	35%		
1-35	RAWLINGS			
1-36	RICHARDSON			
1-37	RIDDELL			
1-38	RIDDELL - HELMETS			
1-39	ROGERS ATHLETICS			
1-40	RUSSELL			
1-41	SCHUTT			
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1-45	SPEEDLINE			
1-46	SPORT-TEK			
1-47	TACHIKARA			
1-48	TONIX			
1-49	UCS			
1-50	UHL SPORT			
1-51	UNDER ARMOUR			
1-52	UNIVERSAL			
1-53	VARSITY SPIRIT			
1-54	VS ATHLETICS			
1-55	WILSON			
1-56	WORTH			

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#2	Balance of Line Discount	% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount
2-1	Additional Manufacturer and/or brand	ProSports Shoulder Pads*	25%	Badger	35%		
2-2	Additional Manufacturer and/or brand	Alli**	25%	Alleson Athletic	35%		
2-3	Additional Manufacturer and/or brand	Mizuno***	20%	Mizuno	30%*		
2-4	Additional Manufacturer and/or brand	Burbank Sports Net****	10%	New Balance	30%*		
2-5	Additional Manufacturer and/or brand	Badger*****	25%				
#3	Delivery time frame for stock and customized items						
3-1	Stock equipment or clothing/helmets	14 Days for Stock Equipment 30 Days for Stock uniforms with decoration		1-3 Days		5-20 Days	
3-2	Customized clothing or helmets	60 Days*****		5-30 days		15-30 Days	
#4	Unit Price for helmet reconditioning	79.95*****		Call or email for pricing		N/A	
#5	The bidder must submit name, address and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.						
5-1	Contact during regular hours						
5-1a	Name:	Blake Golden		Alicia James		Shayne Kollins	
5-1b	Address:	222 Page St. Orlando, FL 32806		P.O. Box 7726 Dallas, TX 75209		17281 Mount Wynne Circle Fountain Valley, CA 92708	
5-1c	Phone number:	352-562-9448		800-527-7510 Ext. 98094		800-644-3900	

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		Gopher Sport		Duffelbags.com		Jostens, Inc. dba Neff	
#2	Balance of Line Discount	% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount
2-1	Additional Manufacturer and/or brand	Gopher	11%*	Withdrawn	*	Neff Branded Apperal	5%
2-2	Additional Manufacturer and/or brand						
2-3	Additional Manufacturer and/or brand						
2-4	Additional Manufacturer and/or brand						
2-5	Additional Manufacturer and/or brand						
#3	Delivery time frame for stock and customized items						
3-1	Stock equipment or clothing/helmets	5 Business Days		3 Business Days**		3-4 Weeks ARO	
3-2	Customized clothing or helmets	N/A		5-7 Business Days***		4-6 Weeks ARO	
#4	Unit Price for helmet reconditioning	N/A		N/A		N/A	
#5	The bidder must submit name, address and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.						
5-1	Contact during regular hours						
5-1a	Name:	Jordan Stolp		Selvin John		Rob Lear	
5-1b	Address:	2525 Lemond St SW Owatonna, MN 55060		10407 Rockly Rd Houston, Texas 77099		Juniper, FL 33458	
5-1c	Phone number:	855-500-2749		****281-498-9791		561-309-7069	

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		MFAC, LLC		Playlearn USA, Inc.		Pyramid School Products	
#2	Balance of Line Discount	% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount
2-1	Additional Manufacturer and/or brand	Nelco	10%*	Playlearn USA, Inc.	20%	Champion Sports	10%
2-2	Additional Manufacturer and/or brand	MF Athletic	10%*				
2-3	Additional Manufacturer and/or brand	PB Extreme	10%*				
2-4	Additional Manufacturer and/or brand						
2-5	Additional Manufacturer and/or brand						
#3	Delivery time frame for stock and customized items						
3-1	Stock equipment or clothing/helmets	2 Days ARO		1-16 Weeks*		10-14 Days ARO	
3-2	Customized clothing or helmets	Approx. 3-4 Weeks		16 Weeks		21-30 Days ARO	
#4	Unit Price for helmet reconditioning	N/A		N/A		N/A	
#5	The bidder must submit name, address and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.						
5-1	Contact during regular hours						
5-1a	Name:	Jennifer Lachapelle		Shevy Schlesinger		Kenny Miller, Vice President	
5-1b	Address:	1600 Division Rd West Warwick, RI 02893		1 South Liberty Drive Stony Point, NY 10980		6510 North 54th St. Tampa, FL 33610-1908	
5-1c	Phone number:	800-556-7464		845-362-0638		800-792-2644 Ext. 225	

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		S+S Worldwide		Southern Park and Play Systems dba Southern Park and Play, LLC		Varsity Spirit Fashions & Supplies LLC	
#2	Balance of Line Discount	% Discount from MSRP		% Discount from MSRP		% Discount from MSRP	
		Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount	Manufacturer/Brand	Percent Discount
2-1	Additional Manufacturer and/or brand	Spectrum	22%*	Bison Sports	10%*		
2-2	Additional Manufacturer and/or brand	S&S	22%*	Gared Sports	5%*		
2-3	Additional Manufacturer and/or brand			Hadar Sports	5%*		
2-4	Additional Manufacturer and/or brand			Jaypro Sports	5%*		
2-5	Additional Manufacturer and/or brand			Gill/Porter	5%*		
#3	Delivery time frame for stock and customized items						
3-1	Stock equipment or clothing/helmets	5-7 Business Days ARO**		3-10 Days**		14 Days	
3-2	Customized clothing or helmets	N/A		2 Weeks - 45 Days***		30-75 Days*	
#4	Unit Price for helmet reconditioning	N/A		Prices start at \$115.00 per helmet****		Not offered	
#5	The bidder must submit name, address and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.						
5-1	Contact during regular hours						
5-1a	Name:	Erin Hemingway		Tiffany Laing		Brooke Kinney	
5-1b	Address:	75 Mill St. Colchester, CT 06415		2270 Pravny Lane Melbourne, FL 32940		Florida**	
5-1c	Phone number:	800-642-7354		Office: 321-729-9700 Cell: 206-679-8877		239-560-1988	

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		WYNNPRO, LLC	
#2	Balance of Line Discount	% Discount from MSRP	
		Manufacturer/Brand	Percent Discount
2-1	Additional Manufacturer and/or brand		
2-2	Additional Manufacturer and/or brand		
2-3	Additional Manufacturer and/or brand		
2-4	Additional Manufacturer and/or brand		
2-5	Additional Manufacturer and/or brand		
#3	Delivery time frame for stock and customized items		
3-1	Stock equipment or clothing/helmets	6-8 Weeks*	
3-2	Customized clothing or helmets	6-8 Weeks*	
#4	Unit Price for helmet reconditioning	N/A	
#5	The bidder must submit name, address and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.		
5-1	Contact during regular hours		
5-1a	Name:	Ryleigh Smith	
5-1b	Address:	5310 Ashbrook Dr. Houston, TX 77081	
5-1c	Phone number:	713-667-9606	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation of Athletic Clothing & Equipment - Bid #24-0023

Opened September 19, 2023 at 1:00 p.m. EST

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		Baker's Sports Inc.	BSN Sports, LLC	Coastal Enterprises
5-2	Emergency contact for after hours, weekends, holidays			
5-2a	Name:	Chuck Wilson	Customer Service	Shayne Kollins
5-2b	Address:	3600 Beach Wood Ct. Jacksonville, FL 32224	P.O. Box 7726 Dallas, TX 75209	17281 Mount Wynne Circle Fountain Valley, CA 92708
5-2c	Phone number:	904-252-6685	800-527-7510 Option "0"	800-644-3900
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer and territory coverage for any line item bid as submitted. Failure to do so within five (5) days of request the bidder will be considered non-responsive.		Yes/No	Yes/No	Yes/No
		Yes	Yes	Yes
Notes:		<p>*Custom Shoulder Pads - formally Pro Gear **Custom uniforms sublimated ***Stock equipment and uniforms ****Stock field equipment and custom field netting *****Stock uniforms *****For custom uniforms. Certain manufacturers custom uniforms have to be ordered in a futures window with a delivery window more than 60 days. *****Includes regular paint plus all parts except face mask if needed</p>	*Most branded stock team footwear	
Contact:		Josh Baker	Alicia James	Shayne Kollins
Address:		3600 Beachwood Ct. Jacksonville, Florida 32224	14460 Varsity Brands Way Farmers Branch, TX 75224	17281 Mount Wynne Circle Fountain Valley, CA 92708
Phone:		904-388-8126	800-527-7510 Ext. 98094	800-644-3900
Fax:		904-388-8127	800-365-7653	714-437-7251
EIN#		59-3663358	22-2795073	95-3806755
Email:		Customerservice@bakerssport.com	bsnbid@bsnsports.com	goods@coastalsportswear.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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5-2	Emergency contact for after hours, weekends, holidays			
5-2a	Name:	N/A	****Selvin John	Rob Lear
5-2b	Address:	N/A	10407 Rockly Rd Houston, Texas 77099	Juniper, FL 33458
5-2c	Phone number:	N/A	281-498-9791	561-309-7069
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer and territory coverage for any line item bid as submitted. Failure to do so within five (5) days of request the bidder will be considered non-responsive.		Yes/No	Yes/No	Yes/No
		Yes	Yes	Yes
Notes:		*Entire Catalog - 11% off all products excluding unique "Only from Gopher" products. Only from Gopher products receive a 3% discount. Free shipping on all parcel shipments	*DuffelGear products include duffel bags, backpacks, coolers, totes, drawstring bags, fannypacks, luggage, and more. **Orders before 2PM central time will be shipped same day ***Production time may fluctuate 1-2 days ****Operating hours: 9am-5:30pm Central Standard Time *****Emails will be checked over the weekend, so in case of emergency after hours, please email me.	
Contact:		Jordan Stolp	Selvin John	Kathy Berger
Address:		2525 Lemond St SW Owatonna, MN 55060	10407 Rockley Rd Houston, TX 77099	148 E. Broadway Street Owatonna, MN 55060
Phone:		855-500-2749	281-498-9791	800-232-6333
Fax:			281-498-9792	800-544-9030
EIN#		41-1796468	84-4023144	41-0343440
Email:		jordanstolp@gophersport.com	sjohn@duffelbags.com	bids@jostens.com

The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		MFAC, LLC	Playlearn USA, Inc.	Pyramid School Products
5-2	Emergency contact for after hours, weekends, holidays			
5-2a	Name:	Holly Fagan	Gabriel Newhouse	Kenny Miller, Vice President
5-2b	Address:	1600 Division Rd West Warwick, RI 02893	1 South Liberty Drive Stony Point, NY 10980	6510 North 54th St. Tampa, FL 33610-1908
5-2c	Phone number:	800-667-9363	845-362-0638	800-792-2644 Ext. 225
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer and territory coverage for any line item bid as submitted. Failure to do so within five (5) days of request the bidder will be considered non-responsive.		Yes/No	Yes/No	Yes/No
		Yes	Yes	Yes
Notes:		*Excludes: Sales, Pits, Hurdles, Pole Vault Poles, Crossbars, Timing Systems, Software, Cardio Equip, Weight Equip, In Ground Equip, Items requiring special shipping or truck shipment by common carrier. Other exclusions may apply. \$25 Minimum Order.	*Depending on quantities, most items are delivered in 1 week, max time frame is 16 weeks if we are out of stock and in middle of production.	
Contact:		Jenn Lachapelle	Shevy Schlesinger	Kenneth D. Miller
Address:		1600 Division Rd West Warwick, RI 02893	1 South Liberty Drive Stony Point, New York 10980	6510 North 54th Street Tampa, FL 33610-1908
Phone:		800-556-7464	845-362-0638	800-792-2644 Ext 225
Fax:		800-682-6950	n/a	813-621-7688
EIN#		26-2148521	81-3861897	59-0932660
Email:		mfathletic@mfathletic.com	Support@playlearn.com	Biddept@pyramidSP.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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The School Board of Sarasota County, Florida, intends to establish a firm discount off current manufacturers published list price for the purchase of athletic clothing with trim and athletic equipment and all products, on an as needed basis, for the period of one (1) year.		S+S Worldwide	Southern Park and Play Systems dba Southern Park and Play, LLC	Varsity Spirit Fashions & Supplies LLC
5-2	Emergency contact for after hours, weekends, holidays			
5-2a	Name:	Lisa Smekal	Tiffany Laing	Brooke Kinney
5-2b	Address:	75 Mill St. Colchester, CT 06415	2270 Pravny Lane Melbourne, FL 32940	Florida
5-2c	Phone number:	800-642-7354	Office: 321-729-9700 Cell: 206-679-8877	239-560-1988
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer and territory coverage for any line item bid as submitted. Failure to do so within five (5) days of request the bidder will be considered non-responsive.		Yes/No	Yes/No	Yes/No
		Yes	Yes	Yes
Notes:		In order to qualify for special pricing, please reference bid #24-0023-ATH% on all Purchase Orders or other correspondence. *Please see attached letter for discount details **Within 30 Days for back ordered items	*5% off catalog **This depends on the location of the supplier and the shipping time. This has been a good average as the supply chain and shippers are keeping up ***This depends on which products you are purchasing, from custom jersey's to athletic field tarps will depend on which products supplier it is for the custom item. We will always try to find an alternative if the timeframe is too long with another vendor/supplier as we have so many to choose from. Unlike choosing only a manufacturer tp purchase from, I have a wide range of many vendors to get your product to you as soon as possible with the best pricing ****Depending on if they need to be recertified have missing or damaged parts will increase the price. Shipping prices change weekly, monthly and yearly but we will always find the most economical way to ship for you.	*Dependent on what kind of custom item is ordered **Sales rep will be local to your area
Contact:		Erin Hemingway	Tiffany Laing	Taylor Hays
Address:		75 Mill St. Colchester, CT 06415	2270 Pravny Lane Melbourne, FL 32940	711 N. Front St., Ste. 100 Memphis, TN 38107
Phone:		800-642-7354	Office: 321-729-9700 Cell: 206-679-8877	800-533-8022
Fax:		800-432-2842		No fax - please use email below
EIN#		06-0520020	85-3038560	47-2460272
Email:		bids@ssww.com	info@southernparkandplay.com	oebids@varsity.com

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5-2	Emergency contact for after hours, weekends, holidays	
5-2a	Name:	N/A
5-2b	Address:	N/A
5-2c	Phone number:	N/A
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer and territory coverage for any line item bid as submitted. Failure to do so within five (5) days of request the bidder will be considered non-responsive.		Yes/No
		Yes
Notes:		*Price sheet does not include freight and install
Contact:		Ryleigh Smith
Address:		5310 Ashbrook Dr. Houston, TX 77081
Phone:		713-667-9606
Fax:		713-667-9941
EIN#		
Email:		order@promaxima.com
		Recorded by: David Deller Witnessed by: Samantha Clark

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

Athletic Clothing & Equipment - Bid #24-0023

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Item #	Vendor	Justification
All	Duffelbags.com	Non-responsive to the bid requirement of submitting a completed Bidder's Statement of Principal Place of Business.
All	Varsity Spirit Fashions & Supplies LLC	Non-responsive to the bid requirement of submitting a completed Bidder's Statement of Principal Place of Business.
All	WYNNPRO, LLC	Non-responsive to the bid requirement of submitting a completed Bidder's Statement of Principal Place of Business.