



Materials Management
Purchasing Department
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MEMORANDUM

TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO PURCHASE MATERIALS AND/OR SERVICES FROM VENDORS UNDER COOPERATIVE CONTRACT WITH A LEAD AGENCY THAT UTILIZED A COMPETITIVE PROCESS FOR LIGHTING, DATA COMMUNICATIONS, SECURITY PRODUCTS, AND RELATED PRODUCTS, SERVICES, AND SOLUTIONS

DESCRIPTION: The Purchasing Department has researched and reviewed the competitive solicitations that are available for these purchases and has determined that the use of the attached contracts for the purpose cited presents the best value and/or is in the best interest of the School Board.

GAP ANALYSIS: Facilities uses this bid for a lot of their major electrical purchases but mostly for the Lighting Upgrades we are completing district wide. This lighting improvement plan replaces conventional lighting, such as, fluorescent, metal halide, incandescent, halogen, etc. that use extra energy and require more maintenance than the LED's that we are replacing them with. This bid is used for direct purchase for inhouse replacement as well as turnkey projects with the labor supplied through US Communities.

PREVIOUS OUTCOMES: Facilities to date has replaced all exterior lighting and high-power consuming sports lighting with LED lighting and have two complete campuses totally LED.

EXPECTED OUTCOMES: It is Facilities goal to replace the high energy, high maintenance lighting with all LED. This will dramatically reduce the energy consumption and labor needed to constantly replace and dispose of fluorescent and other high energy and high maintenance bulbs. This bid also allows us to quickly locate and procure a lot of electrical switchgear equipment needed within the district.

STRATEGIC PLAN GOAL:

CONTACT: Don Hampton, don.hampton@sarasotacountyschools.net
Jody Dumas, jody.dumas@sarasotacountyschools.net

FINANCIAL IMPACT: Not to exceed: \$2,000,000.00

The funds for these purchases are contained in the budget allocated to the Facilities Department.
Funding Source: Capital Funds

RECOMMENDED MOTION: That the attached contracts awarded to Graybar Electric Company, Inc., for the anticipated purchase of materials and/or services be approved as presented.

PURCHASE OF GOODS OR SERVICES THROUGH STATE CONTRACT OR COOPERATIVE PURCHASE

| <u>DEPARTMENT</u> | <u>NAME OF OTHER ENTITIES BIDS</u> | <u>REASON</u> | <u>AWARDED VENDORS</u> | <u>NOT TO EXCEED AMOUNT</u> |
|-------------------|---|---|--------------------------------|---------------------------------|
| Facilities | U.S. Communities (Kansas City, MO Lead Agency), Lighting, Data Communications, Security Products and Related Products, Services and Solutions | To purchase electrical, lighting, data communications, security and related products, services and solutions. | Graybar Electric Company, Inc, | \$2,000,000.00 |