



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 ▪ Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

**TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer**

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO AWARD RFQ #24-0020 FOR AUDIO-VISUAL AND LIGHTING PRODUCTION SERVICES

DESCRIPTION: Bids to provide ‘Audio-Visual and Lighting Production Services’ were received from three vendors on February 20, 2024. The bids of IATSE Local 412 and Platinum Live Productions were the best low bids meeting the advertised specifications. The bid of Ilardi Media LLC was not awarded due to being over budget. This RFQ is for a period of one year with an option to renew for two additional one-year periods.

GAP ANALYSIS: The SBSC is in need of finding a qualified company or companies to provide personnel to operate the various equipment required at each Performing Arts Centers.

PREVIOUS OUTCOMES: Previously these positions were contracted out or filled through the hiring process.

EXPECTED OUTCOMES: To find a qualified company who can provide personnel to run the lighting and sound equipment during performances, on an as needed basis, at the various Performing Arts Centers in the High Schools.

STRATEGIC PLAN GOAL:

CONTACT: Tracy Brizendine, tracy.brizendine@sarasotacountyschools.net
Bonnie Penner, bonnie.penner@sarasotacountyschools.net

FINANCIAL IMPACT: \$55,000.00

The funds for these purchases are contained in the budget allocated to the Schools and Departments. Funding Source: Internal Funds

RECOMMENDED MOTION: That the bids of IATSE Local 412 and Platinum Live Productions for ‘Audio-Visual and Lighting Production Services’ in an amount not to exceed \$55,000.00 be approved as presented.

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes”. Posting Date: 3/26/24

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Audio-Visual and Lighting Production Services RFQ 24-0020

Opened February 20, 2024 1:00 p.m. EST

Proposer's Name	Address	FEIN#	Authorized Representative	Telephone #	E-mail Address
IATSE Local 412	P.O Box 1307 Tallevast, FL 34270-1307	59-2710633	Roy Sorensen	941-914-1553	IA412BA@verizon.net
ILARDI Media LLC	113 Ogburn Street Osprey, FL 34229	82-3694282	Nathaniel Ilardi	941-256-1147	Nate@ilardimedia.com
Platinum Live Productions	2590 17th St Unit V. Sarasota, FL 34242	81-4125133	Suttyn Barrett	941-524-7834	Office@platinumlive.net
Recorded by: David Deller				Witnessed by: Cindy Beck	

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Tabulation for Audio-Visual and Lighting Production Services RFQ 24-0020

Opened February 20, 2024 1:00 p.m. EST

Proposer's Name	Pass or Fail
IATSE Local 412	Pass
IIARDI Media LLC	Pass
Platinum Live Productions	Pass
Recorded by: David Deller Witnessed by: Cindy Beck	