



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
Phone 941-486-2183 ▪ Fax 941-486-2188
SarasotaCountySchools.net

MEMORANDUM

TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #24-0139 FOR GENERAL CONTRACTING SERVICES

DESCRIPTION: Bids to provide ‘General Contracting Services’ were received from five vendors on May 29, 2024. The bids of Halfacre Construction, Jon F. Swift, Inc., and Mailloux and Sons Inc., were the best low bids meeting the advertised specifications based on a sealed scenario. Reasons for not selecting the apparent low bid were included with the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Facilities Services Department.

GAP ANALYSIS: A contract is needed to provide general contracting services throughout the district.

PREVIOUS OUTCOMES: Facilities has utilized the General Contracting Services for projects of varying size and scope that cannot be completed with in-house trade employees.

EXPECTED OUTCOMES The General Contracting Services bid allows Facilities to plan and projects throughout the district in a timely manner.

STRATEGIC PLAN GOAL: Pillar 4; Priority 2

CONTACT: Don Hampton, don.hampton@sarasotacountyschools.net

FINANCIAL IMPACT: \$2,700,000.00
Funding source: Capital Budget

RECOMMENDED MOTION: That the bid of Halfacre Construction, Jon F. Swift, Inc., and Mailloux and Sons, Inc., for ‘General Contracting Services’ in an amount not to exceed \$2,700,000.00 be approved as presented

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes”.
Posting Date: 6/11/24

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

TABULATION FOR GENERAL CONTRACTING SERVICES - BID #24-0139

OPENED MAY 29, 2024 at 1:00 pm EST

Cost to provide all materials, hand tools, power tools, labor, supervision, travel, fuel, equipment, etc., for general contracting and carpentry services.		Flood Pros of SWFL Corp dba FP Property Restoration	Halfacre Construction	Jon F. Swift, Inc.
LABOR				
Standard Working Hours; hourly rate, including overhead and profit. (Monday through Friday 7:00 a.m. - 5:00 p.m.)				
1	Project Manager (per hour)	\$85.00	\$135.00	\$100.00
2	Jobsite Superintendent (per hour)	\$106.00	\$105.00	\$85.00
3	Helper/Laborer (per hour)	\$58.50	\$55.00	\$45.00
Non-standard Working Hours; hourly rate, including overhead and profit. (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday)				
4	Project Manager (per hour)	\$127.75	\$202.50	\$100.00
5	Jobsite Superintendent (per hour)	\$159.00	\$157.50	\$95.00
6	Helper/Laborer (per hour)	\$87.75	\$82.50	\$65.00
PARTS AND MATERIALS				
7	Materials billed at net cost plus markup. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials. NOTE: The Contractor must agree that during a declared disaster situation that any bid items with a mark-up will be billed at actual cost without any mark-up permitted.	10%	10%	10%
SUBCONTRACTED SERVICES				
8	Subcontracted services billed at net cost plus markup. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services. NOTE: The Contractor must agree that during a declared disaster situation that any bid items with a mark-up will be billed at actual cost without any mark-up permitted.	10%	10%	10%

Cost to provide all materials, hand tools, power tools, labor, supervision, travel, fuel, equipment, etc., for general contracting and carpentry services.		Mailloux and Sons Inc.	Sitecorp Construction LLC
LABOR			
Standard Working Hours; hourly rate, including overhead and profit. (Monday through Friday 7:00 a.m. - 5:00 p.m.)			
1	Project Manager (per hour)	\$65.00	\$130.00
2	Jobsite Superintendent (per hour)	\$60.00	\$120.00
3	Helper/Laborer (per hour)	\$40.00	\$75.00
Non-standard Working Hours; hourly rate, including overhead and profit. (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday)			
4	Project Manager (per hour)	\$90.00	\$178.10
5	Jobsite Superintendent (per hour)	\$80.00	\$164.40
6	Helper/Laborer (per hour)	\$70.00	\$102.75
PARTS AND MATERIALS			
7	Materials billed at net cost plus markup. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the Contractor's supplier must be included with all billings to the SBSC for materials. NOTE: The Contractor must agree that during a declared disaster situation that any bid items with a mark-up will be billed at actual cost without any mark-up permitted.	10%	10%
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RENTAL EQUIPMENT											
9	Rental to be billed at net cost plus markup. MAXIMUM 10%. No mark-up of sales tax allowed. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals. A copy of the itemized rental invoice from the supplier must be included with all billings to the SBSC for rentals. NOTE: The Contractor must agree that during a declared disaster situation that any bid items with a mark-up will be billed at actual cost without any mark-up permitted.	10%			10%			10%			
CONTRACTOR OWNED EQUIPMENT											
10	To be used only with prior written approval from the Facilities Services or Construction Services representative. Approval will be for active use of equipment. Payment for inactive use will not be allowed. List Contractor owned additional equipment available for use and hourly, daily, and weekly charges to include operator and all associated charges. The Contractor's invoices will clearly show the description of equipment used, number of hours, days, or weeks of active use and cost.		Hourly	Daily	Weekly	Hourly	Daily	Weekly	Hourly	Daily	Weekly
		a.				Articulated Manlift			Dump Trailer		
						\$0.00	\$516.00	\$1,308.00	\$150.00	\$350.00	\$600.00
		b.				Boom Articulated JIB 4WD DSL			Dump Truck		
						\$0.00	\$516.00	\$1,308.00	\$350.00	\$1,000.00	\$2,500.00
		c.				Elect. Scissor Lift			Flat Bed		
						\$0.00	\$160.00	\$319.00	\$100.00	\$250.00	\$450.00
		d.				Portable Generator			Generator - 5K		
						\$13.00	\$94.00	\$220.00	\$55.00	\$160.00	\$375.00
		e.				DSL Light Tower Horiz. Mast Man Narrow Body			Grout Pump		
						\$0.00	\$158.00	\$352.00	\$30.00	\$75.00	\$300.00
		f.				Compact Track Loader			Plate Compactor		
						\$54.00	\$523.00	\$1,184.00	\$80.00	\$225.00	\$600.00
g.				Excavator 28000-38000 lbs Std Reach			Pressure Washer				
				\$0.00	\$917.00	\$2,246.00	\$90.00	\$375.00	\$1,000.00		
h.				Roller Ride-on Smooth			Concrete Saw				
				\$0.00	\$506.00	\$1,260.00	\$75.00	\$175.00	\$500.00		
i.				Warehouse Forklift							
				\$0.00	\$272.00	\$550.00					
j.				Dozer Wide Track 96-105 HP ROPS							
				\$0.00	\$825.00	\$2,236.00					

Cost to provide all materials, hand tools, power tools, labor, supervision, travel, fuel, equipment, etc., for general contracting and carpentry services.		Mailloux and Sons Inc.			Sitecorp Construction LLC			
RENTAL EQUIPMENT								
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		a.	Boom Lift 45			High Flow Skidsteer		
			\$250.00	\$400.00	\$1,500.00	\$97.50	\$780.00	\$7,070.00
		b.	Dump Trailer			Track Skidsteer		
			\$150.00	\$200.00	\$800.00	\$214.38	\$1,715.00	\$4,995.00
		c.	Cut off saw			Four-yard Dump Trailer		
			\$150.00	\$200.00	\$1,000.00	\$98.75	\$790.00	\$1,585.00
		d.	Skid Steer			14-Lift Bed		
			\$200.00	\$400.00	\$1,800.00	\$131.25	\$1,050.00	\$1,890.00
		e.	Mini Excavator			20' scissor lift		
			\$200.00	\$400.00	\$1,800.00	\$156.25	\$1,250.00	\$2,100.00
		f.	Plate Compactor					
			\$100.00	\$250.00	\$1,000.00			
		g.	3 ton roller					
	\$200.00	\$400.00	\$1,800.00					
h.	Asphalt Scarifier							
	\$250.00	\$800.00	\$2,600.00					
i.	Pneumatic Nailers							
	\$50.00	\$200.00	\$650.00					
j.	Scissor Lift							
	\$200.00	\$500.00	\$2,000.00					

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Notes:			
Contact Name:	Donnie Jennert	Tom Rees	Jason F. Swift
Address:	6624-6626 26th Ct. E	7015 Professional Pkwy	2221 8th St.
	Sarasota, FL 34243	Sarasota, FL 34240	Sarasota, FL 34237
Telephone:	941-317-9585	941-907-9099	941-951-6100
Fax:	888-538-5380	941-907-9079	941-954-4369
Federal ID #:	45-2772498	59-1297826	59-1897037
E-mail Address:	donnie@fprestation.com	trees@halfacreco.com	jason@jonfswiftinc.com

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Cost to provide all materials, hand tools, power tools, labor, supervision, travel, fuel, equipment, etc., for general contracting and carpentry services.	Mailloux and Sons Inc.	Sitecorp Construction LLC
Notes:		
Contact Name:	Jade Mailloux	Jose Sanchez Cruz
Address:	3606 67th Ter E	8359 Wildflower Glen Ave
	Sarasota, FL 34243	Odessa, FL 33556
Telephone:	941-723-1955	813-585-9471
Fax:		
Federal ID #:	20-8413979	92-1747158
E-mail Address:	jade@maillouxandsons.com	Sitecorpconstructionusa@gmail.com
Recorded by: Randall Ritter Witnessed by: Samantha Clark		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

General Contracting Carpentry Services - Bid #24-0139

Opened May 29, 2024 at 1:00 p.m. EST

Item #	Vendor	Justification
All	Flood Pros of SWFL Corp dba FP Property Restoration	Non-responsive to the bid requirements of submitting a bid bond and having the required service personnel on staff.
All	Sitecorp Construction LLC	Non-responsive to the bid requirements of submitting a bid bond, the company having been in business for 10 years, and submitting a completed service personnel form.