

This Quote expires on 12/31/2024

Company Address 2 Constitution Way
Woburn, MA 01801
US

Created Date 5/22/2024

Bill To Name Sarasota County Public Schools
Bill To 1960 Landings Blvd
Sarasota, FL 34231-3365
United States

Order Number 00018699

Ship To Name Sarasota County Public Schools
Ship To 1960 Landings Blvd
Sarasota, FL 34231
USA

Billing Frequency Upfront

Contract Start Date 8/1/2024

Net Terms 30

Contract End Date 7/31/2027

Customer PO
Required

Term in Months 36

Product	Type	Contract Start Date	Contract End Date	Sales Price	Quantity	Extended Price
enCORE K-12 Student Subscription 3 Year Licenses 1 Year cost is \$309 x 3 years = \$927	Software	8/1/2024	7/31/2027	USD 927.00	395.00	USD 366,165.00
Basics Student Subscription 3 Year Licenses 1 Year cost is \$279 x 3 years = \$837	Software	8/1/2024	7/31/2027	USD 837.00	145.00	USD 121,365.00
Transition to Adulthood - Student Subscription 3 Year Licenses, 1 Year cost is \$119 x 3 years = \$357	Software	8/1/2024	7/31/2027	USD 357.00	50.00	USD 17,850.00
enCORE K-12 Onsite Training Series 101, 102, 103 To be completed by 9/30/24	Services			USD 15,000.00	1.00	USD 15,000.00
Daily Onsite Classroom Coaching - To be completed by 9/30/24	Services	8/1/2024	7/31/2027	USD 4,000.00	5.00	USD 20,000.00
enCORE 6-8 Physical Goods Pkg - Standalone	Physical Goods	8/1/2024	7/31/2027	USD 5,999.00	13.00	USD 77,987.00
enCORE 9-12 Package - Physical Goods Classroom Package - Standard	Physical Goods	8/1/2024	7/31/2027	USD 13,999.00	20.00	USD 279,980.00
enCORE K-2 Teacher Set Bundle - (Units 1-18)	Physical Goods	8/1/2024	7/31/2027	USD 1,200.00	7.00	USD 8,400.00
enCORE 3-5 Teacher Set Bundle - (Units 19-36)	Physical Goods	8/1/2024	7/31/2027	USD 1,200.00	7.00	USD 8,400.00
Shipping and Handling	Shipping	8/1/2024	7/31/2027	USD 22,486.02	1.00	USD 22,486.02
Credit	Credit			USD -18,162.75	1.00	USD -18,162.75

Software Subtotal USD 505,380.00

Physical Goods USD 374,767.00



Subtotal	
Services Subtotal	USD 35,000.00
Shipping Total	USD 22,486.02
Credit	USD 18,162.75
Grand Total	USD 919,470.27

Order Notes

This quote is for the following licenses to run from 8/1/24 - 7/31/25

-395 enCORE K-12 student licenses

-145 Basics student licenses

-50 Transition licenses

*** \$18,162.75 CREDIT applied to this quote** for current licenses from 8/1/24 - 10/31/24*

Training and Coaching to be completed by 9/30/24:

Training-

-enCore's in person and onsite 3 Day training series for enCORE 101, 102 and 103

Coaching -

5 Onsite and in person coaching days where our trainer goes to the classroom and provides 1:1 modeling support and feedback for classroom teacher/s

One Time Physical Goods:

-13 enCORE 6-8th Physical Goods Package which includes the manipulative kit, Teacher Guides(lesson plans), Pre/Post Unit Assessments, Student Workbooks Set and Student Libraries for Units 37-63

-20 enCORE 9-12th Physical Goods Package which includes the Manipulative Kit, Teacher Guides(lesson plans), Pre/Post Unit Assessments, Student Workbooks and Student Libraries for Units 64-99

-7 sets of K-2 Teacher Guides, Pre/Post Unit Assessments and Student Workbooks for Units 1-18

-7 sets of 3-5th Teacher Guides, Pre/Post Unit Assessments and Student Workbooks for Units 19-36

***Licenses can be paid upfront or each year as follows:

Year 1 8/1/24-7/31/25: Total \$582,550.27 (Licenses \$168,460, Training and Coaching \$35,000 1 Time Physical Goods \$374,767, Shipping \$22,486.02, CREDIT **-\$18,162.75**)

Year 2 8/1/25-7/31/26 \$168,460

Year 3 8/1/26-7/31/27 \$ 168,460

For questions on this order, contact:

TeachTown Representative Maryleigh Hutcheson
 Prepared By Maryleigh Hutcheson
 Phone (512) 296-7573
 Email mhutcheson@teachtown.com



Student licenses provide access for a single student to all products within a package.

Unless separate invoice and payment terms are specified, TeachTown will issue an invoice in full for the quoted amount upon execution of a purchase order. For any physical goods that are backordered, invoices will be issued when physical goods are shipped. All payment terms are Net 30.

Professional Services must be utilized within twelve (12) months from date of purchase. If the term is longer than twelve (12) months and Professional Services are purchased for additional term years, Professional Services must be used within the term defined.

By signing this Order Form you are agreeing to our Terms of Service:
<https://web.teachtown.com/terms-of-service/>

How to place an Order:

Email: orders@teachtown.com

Fax: (877) 295-8238

Mail: TeachTown
2 Constitution Way
Woburn, MA 01801

Authorized to Sign
on Behalf of the Org

Quote Acceptance Information

Signature _____
Name _____
Title _____
Date _____