



Materials Management
Purchasing Department
101 Old Venice Road, Osprey, FL 34229
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SarasotaCountySchools.net

MEMORANDUM

**TO: Members of the School Board
Terrence Connor, Superintendent
Bonnie Penner, Assistant Superintendent Chief Financial Officer**

FROM: Tracy Brizendine, Director of Materials Management

TITLE: APPROVAL TO PURCHASE MATERIALS AND/OR SERVICES FROM VENDORS UNDER CONTRACT WITH A FEDERAL, STATE, OR MUNICIPAL GOVERNMENT, OR A COOPERATIVE WITH A LEAD AGENCY THAT UTILIZED A COMPETITIVE PROCESS FOR TECHNOLOGIES SOLUTIONS, AGGREGATOR – UNICOM GOVERNMENT, INC.

DESCRIPTION: The Purchasing Department has researched and reviewed the competitive solicitations that are available for these purchases and has determined that the use of the attached contracts for the purpose cited presents the best value and/or is in the best interest of the School Board.

GAP ANALYSIS: Omnilert provides AI detection technology to be utilized by existing district cameras. This will allow for leveraging of district investment in security cameras.

PREVIOUS OUTCOMES: Previous outcome should be discussed in closed session.

EXPECTED OUTCOMES: Expected outcomes should be discussed in closed session.

STRATEGIC PLAN GOAL: Pillar Every School Equipped Priority 4.3 Ensure Safe Schools & Classrooms

CONTACT: Sean O'Keefe, sean.okeefe@sarasotacountyschools.net

FINANCIAL IMPACT: Not to exceed: \$917,000.00
Funding Source: Capital

RECOMMENDED MOTION: The cooperative contract awarded to Unicom Government, Inc., for the anticipated purchase of materials and/or services should be approved as presented.

PURCHASE OF GOODS OR SERVICES THROUGH COOPERATIVE CONTRACTING

| <u>DEPARTMENT</u> | <u>NAME OF OTHER ENTITIES BIDS</u> | <u>REASON</u> | <u>AWARDED VENDORS</u> | <u>NOT TO EXCEED AMOUNT</u> |
|---------------------|--|--|-------------------------|-----------------------------|
| Safety and Security | Omnia Contract Lead Agency Region 14 Education Services for Advanced Technology Solutions Aggregator | To purchase AI detection technology to be utilized by existing district cameras. | Unicom Government, Inc. | \$917,000.00 |
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